

# ASCA Board Agenda

## Native Grill & Wings

Date: November 30, 2017

### **Roll Call**

Meeting called to order at 17:46

All members present except for Jonathan McCraw and Terry Abbott. Tim Miles was in communication via text message with Terry V. throughout the meeting as he was travelling and Gene Warner was present via speaker phone.

**Minutes:** See handout

Last meetings minutes were read, Tim Robinson motioned to move to approve, Mark L. 2<sup>nd</sup> the motion and the minutes were unanimously approved by the board

### **Public forum:**

None at this time

**Committee reports:** None to report at this time

### **New Business:**

#### -501c(4) filing status

-We filed for a 501 c(4) status with the help of Aquarian Tax Service and are waiting for response from the IRS to whether or not our filing was accepted

#### -2017 tax filing

-We will file ASCA, Inc. taxes for 2017 and remain compliant from here on out. Will be a postcard filing with the IRS via form 990N

#### -Bank account breach

-Allan was contacted from Wells Fargo about potential fraudulent activity with the ASCA account. Allan had to go to a branch and close the account and reopen a new account, new debit cards and new checks. The bank caught the fraudulent activity and locked the account down before any monies were transferred.

#### -State delegates

-Mark LeResche, David Tetrault, Richard Edie and Tim Miles are our new delegates to represent Arizona at the NSCA for the 2018-2020 cycle. Terry Vanderplas ran and was elected as a representative on the NSCA's Advisory Counsel (AC)

#### -Appointment of range representatives

As per our bylaws all range representatives need to be voted in by the ASCA BOD to represent their ranges on our board. Tim Robinson asked about a quorum.

Richard looked up the requirements and it was determined that a quorum would be met with the majority of the Officers and Directors which are the “elected” members of the board. Mark L. motioned to vote in the representatives, Allan 2<sup>nd</sup> and the following representatives were voted in unanimously by the board to be the representative for their ranges:

Terry Vanderplas-	Globe/Miami Gun Club
Gary Yee-	Picacho Sporting Clays
Tim Miles-	Coyote Springs
Jonathon McCraw-	Ben Avery Clay Target Center
Bill Lagusis-	Rio Salado Sportsman’s Club
Jared Wesley-	Northern Arizona Shooting Range

-Meeting at AZGFD with Jonathon McGraw and Mike Raum

-Allan and Mark L. met with Jonathon and Mike Raum on August 20<sup>th</sup>. It was determined that Jonathon will be the single point of contact for Ben Avery Clay Target Center. He will handle all shoot requests from shoot promoters at that facility and handle all internal conflicts between them. He will then present those dates to the ASCA for approval and we will resolve of any conflicts amongst the individual ranges.

It was determined that Scott Cusanek will be holding shoots at Ben Avery as a shoot promoter under Pinnacle Shooting Sports.

-Amending of By-laws

-We are looking to close any holes/loopholes in bylaws by changing verbiage ex. “club” to “range” essentially through definition and housekeeping of our bylaws. We will form a bylaw committee and begin working on these and

other revisions right after the State Shoot.

#### -Small Club Challenge (Richard Edie)

Richard proposes a small club challenge for 2018 to promote our smaller clubs like Picacho, Northern Arizona and Globe/Miami. He proposes \$2000 to be used from the ASCA monies for prizes. The shooters will shoot 2 events (tbd) at each of the clubs and use the best score from each club to form an accumulative score. If they only shoot 1 of the clubs events than that is the score that will be used. Each class will have a winner along with the possibility of Lady and Juniors. Details will follow.

Tim R. motioned and Gary 2<sup>nd</sup> to allocate \$2000 for this event. Motion was unanimously approved.

#### -Statewide scoring program ex. Winscore?

Terry V. proposes that the board guarantees that the clubs won't lose money by using Winscore. Tim discusses that he feels scorekeeping will become a problem in the future. Allan doesn't feel the board should supplement the costs to the range but rather purchase the programs for each range to use so that they are all using the same programs. Allan feels that the ranges should have a training session with the programs so that everyone knows how to properly and efficiently use it. He feels that the clubs need to be independent with the costs as it is a cost of doing business for the ranges and not an ASCA cost. Allan feels that the ASCA can purchase the programs for the clubs rather than supplement costs for each shoot. No motion was put on the table and we will revisit this topic again at the next upcoming meetings. Tim R. doesn't feel Winscore is the future but thinks it will be some other type of similar program. Mark L. agrees that it would be much better for the shooters if the clubs all used the same scoring program.

-Business cards

-Allan had printed and distributed business cards to all board members in attendance. These cards have the ASCA website and Facebook information on them as well as all the ranges information on the back.

-Millie's Mother passed away and the ASCA sent flowers to her service

### -2018 ARIZONA STATE SHOOT

Sponsorships-

Sponsorship packages (handouts) Allan will email everyone the sponsor letter and packages so that all board members have one to use and handout.

What, if any, have already been secured? Dillon Precision committed to giving us another Dillon SL900 reloader complete with case feeder.

Iron City Polaris is in and Tim R. asked about the entry fees. Allan will re-write the sponsorship package to include that.

Allan asked that when securing sponsors please get their business logo and information and email it to him. We need this for T-shirts, banners and all other marketing materials

## ZZ birds-

We asked Jim Rasmussen to set-up and manage a ZZ birds event at an earlier time. He agreed at the time and then backed out due to a 50/50 event on the Thursday prior to the State Shoot. Tim Miles agreed that he will take over the ZZ Birds event with his equipment so that we can move forward with it for our State Shoot. It will be the new style stacked auto loading machines. The board agreed that we do not need to use any of Rio's ZZ-birds equipment and we will move forward with Tim Miles handling it. Details will follow.

We discussed the possibility of the proceeds from event to be distributed evenly between ASU Gun Devils and UofA Shooting team. Terry V. said we can lean a bit on the A.S.U. and UofA kids to help run the event since the proceeds will be divided amongst the two groups.

Back to class money- Same breakdowns as last years State Shoot.

- Included in registration fees

- \$20 back to class for 200 bird Main Event

- \$10 back to class for all 100 bird events (FITASC, 5-Stand)

- \$5 back to class for all 50 bird events (Super Sporting, daily 5-Stands and sub gauges)

Payouts- how to distribute the \$10,000 added money

- Same scenario as 2017?

- Payout \$10,000 added monies distributed in both the Main event and FITASC event only

- \$450 to HOA for the Main Event and FITASC

- \$300 to Runner-up Main Event and FITASC

- \$7450 to class and \$1800 to concurrents

- \$532.14 to each class for each event

\* \$266.07 to 1<sup>st</sup> in each class for each event (50% of monies)

\* \$159.64 to 2<sup>nd</sup> in each class for each event (30% of monies)

\* \$106.43 to 3<sup>rd</sup> in each class for each event (20% of monies)

- \$150.00 to each of the 6 concurrent classes (1<sup>st</sup> in class only)

#### Awards-

Mark L. and Allan propose that we give Sportsman's Warehouse gift cards in lieu of trophies. Gift cards can be used for purchase of wanted items instead of obtaining a trinket. gift cards are reusable if not collected and/or if no participants were in certain classes. They can be redistributed for other future events/giveaways offer a \$15 gift card to all 1<sup>st</sup> place class winners in sub gauge events. We usually do not give trophies in these events. Sportsman's has been a big sponsor for us in the past years. Using them will further that relationship and can be used as leverage for obtaining future sponsorships and giveaway items from them.

Tim Robinson's concerns are that the junior shooters like trophies. He would like to see case knives given away as awards.

Allan said we spent close to \$6000 on awards the last couple years. We never gave awards for sub-gauge events and that was reflected on our State Shoot surveys. With the gift card option we can give small increments to even the sub-gauge events. We will still give a "Trophy" type item for the winners of the Main, FITASC and 100 bird 5-stand events for

both Champions and Runner Ups for State and Non-Resident shooters.

Mark L. discussed the possibility of an awards type program similar to the way the NSCA handles their awards. This option gives the shooter the choice of their awards.

If the gift card option is chosen the breakdown would be as follows:

-Main Event and FITASC

-Resident Champion \$150

-Resident Runner Up \$100

-Non-Resident Champion \$150

-Non-Resident Runner Up \$100

-Resident awards for 1<sup>st</sup> and 2<sup>nd</sup> in each class \$75 1<sup>st</sup>, \$50 2<sup>nd</sup>

-Non-resident awards for 1<sup>st</sup> in each class \$75

-Concurrent award for 1<sup>st</sup> in each class \$50

-100 bird 5-stand

-Resident awards for 1<sup>st</sup> and 2<sup>nd</sup> place in each class \$75 1<sup>st</sup>, \$50 2<sup>nd</sup>

-Non-resident awards for 1<sup>st</sup> in each class \$75

-Concurrent award for 1<sup>st</sup> in each class \$50

-All 50 bird 5-stands, sub gauge and Super Sporting events \$15 1<sup>st</sup>

**Total cost= \$6940 (not including cost of the 12 trophies/buckles)**

-Trophy option

-Same distribution scenario as 2017

-Main Event and FITASC

-Resident Champion

-Resident Runner Up

-Non-Resident Champion

-Non-Resident Runner Up

-Resident awards for 1<sup>st</sup> and 2<sup>nd</sup> in each class

-Non-resident awards for 1<sup>st</sup> in each class

-Concurrent award for 1<sup>st</sup> in each class

-100 bird 5-stand

-Resident awards for 1<sup>st</sup> and 2<sup>nd</sup> place in each class

-Non-resident awards for 1<sup>st</sup> in each class

-Concurrent award for 1<sup>st</sup> in each class

-All 50 bird 5-stands, sub gauge and Super Sporting events

-No awards given (same as last year)

ASCA sponsored Super Sporting

-Shooter will receive a free Super Sporting event if they shoot both the main and FITASC. It was received well at last years shoot. It gets shooters that would normally not shoot FITASC or Super Sporting to do so. A great way to introduce shooters to different events.

The following are items that we needed to be assigned to board members were discussed:

T-Shirts- acquire sponsor logos, aid in T-shirt design. We will contact Tim M. regarding this and seeing if Steve Schultz will help us again this year.

Banners & Station sponsor signs- acquire sponsor logos, aid in design, pick up and deliver to Tucson prior to event. Richard Edie will handler this.

Trophies or Gift Cards (view, order, pickup, sort, distribute at awards ceremony & mail all unclaimed awards). Will be discussed further.

Shoot numbers- Allan.

Giveaway bags-Allan.

What can we do better this year versus past years?

Work on speeding up the raffle portion of the banquet. Some comments made on our shoot surveys were that it drug out a bit.

## **Old Business:**

-Date and location of future ASCA Board meetings

\*Dates and locations to be included on the shoot calendar and uploaded on to the website

### ***Proposed dates and locations:***

January 11<sup>th</sup> at Native Grill & Wings

February 8<sup>th</sup> at Native Grill & Wings (Chandler)

March 9<sup>th</sup> Coyote Springs (annual members meeting)

May 5<sup>th</sup> Rio Salado Sportsman's Club (2019 shoot calendar)

September 30<sup>th</sup> Ben Avery Clay Target Center

December 7<sup>th</sup> Coyote Springs

**Open Forum:** We had a discussion on whether or not to advertise non-registered fun shoots on our website and Facebook page. We agreed that we would allow the ASCA to advertise those shoots as long as there is not a registered shoot on the same day as the non-registered fun shoot.

**Adjourn:** Mark L. motioned to adjourn, Gary Yee 2<sup>nd</sup>; meeting adjourned at 20:13